

# CASE STUDY: HARLAND & WOLFF

## THE CLIENT



### Organisation

Established in 1861, Harland & Wolff has 159 years of maritime experience. They are disruptors, pioneering twenty-first century offshore and maritime engineering with daring ingenuity.

### Points of contact

Lead Commissioning Engineer,  
Lead Systems Engineer, HR Director  
& HR Assistant.

### Solution

"Chris delivered several specialist contractors in a short time frame which allowed us to deliver a critical project to a high standard. We invited Chris & MM to join our PSL after one month of working together".

### Roles we recruited for:

- Chief Engineer
- Electrical Systems Engineer
- Electrical Commissioning Engineer
- EMC Engineer

### MELANIE WAINWRIGHT — HR MANAGER

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## PARTNERSHIP & DELIVERY

We were approached by H&W with an urgent requirement for an Electrical EMC Systems Engineer. Their usual suppliers were unable to meet the demand, prompting H&W to seek our specialist assistance.

Within 48 hours, we identified, qualified, and shared three suitable profiles. All candidates were invited to interview, and by the end of the week, an offer was made and accepted. We managed the contractor's offer and onboarding, navigating the necessary DBS, BPSS, and SC clearance processes required for the role.

Our support then continued throughout the National holidays, ensuring the contractor could start in the first week of January.

Following this successful engagement, we were invited to tender for, and ultimately join, H&W's group-wide Preferred Supplier List (PSL) to support engineering roles across the UK. Since then, we have visited the site, met the team, and supported H&W in filling roles such as Chief Engineer, Electrical Commissioning Engineer, and Systems Engineer within three months.

Our prompt and effective response not only fulfilled H&W's immediate needs but also established a strong, ongoing partnership. Our efficient processes and dedication to best practices have enabled us to consistently provide top-tier talent and support for H&W's engineering requirements.