

Leicester's favourite window shading experts for over 135 years...



## Getting Shutters fitted.... How does it work?

*Choosing the right shutters can seem daunting.... I doesn't have to be.*

At **Barlow Blinds** we do things a little differently to other shutter companies. This guide will help explain what you can expect and how our process actually works.

At **Barlow Blinds** we have spent years refining our shutter surveying, ordering and installation process to ensure you get the perfect shutters for your home. Our system has been designed for one reason.... your peace of mind.

## Step 1: Book an appointment

The first step couldn't be easier. Simply call 0116 2769771 to arrange your home survey. Anita, Gail, Sandra (my mum) or Lorna (my wife.. I did say a family business) will arrange an appointment at a date and time that suits you (We even do weekends and evenings).

The booking process is very quick and easy. The only information we need is your Name, Address, Telephone number and how many windows you would like us to measure.

## Step 2: It's Survey Day!

This is where we start doing things a little differently to the other shutter companies. Our shutter surveyor will arrive at your home at the time arranged in our **mobile shutter showroom**.

We were never happy expecting you to pay £100s or even £1000s for your shutters after seeing a few photos, a couple of small panels and some colour swatches. We are really proud of our shutters and love the fact you can look, feel and operate them before you buy.

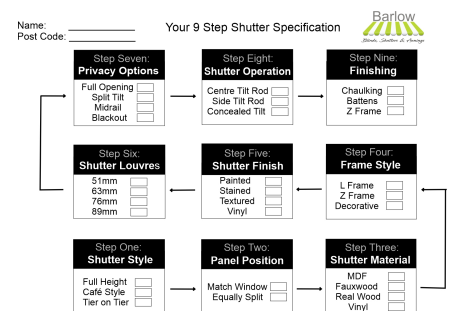


## Step 3: Making the right choices.

Choosing the right shutters can seem daunting but it doesn't have to be. Our Shutter Specification form will help you make exactly the right choices for each room of your home.

We will take you through each one of the 9 steps to ensure you have all the information you need.

Each step will be backed up with the shutters in the van and photos so you can see exactly how your shutters will look and operate.



Before we leave your home you will have a fully costed quotation based on your choices using these 9 steps.

**Let's have a chat: 0116 276 9771**

## Step 4: Placing your order.

There will be no pressure to place your order on the survey day.(We do not pay commission).

If you are happy with the choices you have made and we have given you the confidence that we are the right company to supply and install your shutters, then the next step is placing your order.

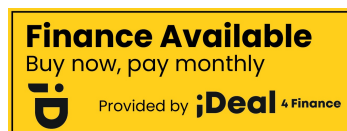
To proceed with your order we ask for a deposit.

You have 2 options:

**Option 1** is a 50% deposit to confirm the order and the remaining 50% once your shutters are fitted and your are completely happy.

**Option 2** is a 25% deposit to confirm the order and the remaining balance paid monthly over 6, 12, 24 or 36 months.

We use the services of a external finance company for the monthly payment option.



**Please note:** We would never ask you to pay the FULL AMOUNT UP FRONT, or ask for the remaining balance to be paid BEFORE your shutters are installed.

I have total confidence in our ability to survey, order and install your shutters, and I know your shutters are the very best on the market. So why would you need to pay before you have seen them?

## Step 5: Your Installation Day.

The wait is over. A member of our booking team will be in touch to arrange a suitable date and time to install your shutters.

The surveyor who measured your shutters will also be there on your installation day. This is important to ensure everything gets fitted exactly as you requested.

Our aim on your installation day is to keep the mess and disruption in your home to a minimum so the shutters for your smaller windows will be built in our factory prior to your installation date.

Don't worry your shutters will be transported in specially designed padded cases.

So just sit back and relax and watch your windows be transformed.



Your 5 year Guarantee starts from your installation date.



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# Barlow



*Blinds, Shutters & Awnings*

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